

## Sales Agency Insurance Product List (On Shelf)

No	Product Category	Insurance Company	Insurance Product	City Coverage	Product Risk Type	Self-owned Product	Agent Product
1	Participating Product	HSBC Life Insurance Co., Ltd	HSBC "Hong Li Yue Yue Ying" Annuity Insurance (Participating) – Type C	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Hangzhou	1		✓
2	Universal Life Insurance	HSBC Life Insurance Co., Ltd	HSBC "Hui Zeng Li" Whole Life Insurance (Universal life) – Type B	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Hangzhou	1		✓
3	Participating Product	HSBC Life Insurance Co., Ltd	HSBC "Hong Li Nian Nian Ying" Annuity Insurance (Participating) – Type B	Shanghai, Beijing, Tianjin	1		✓
4	Participating Product	HSBC Life Insurance Co., Ltd	HSBC Hui Man Jin Sheng Annuity Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Hangzhou	1		✓
5	Participating Product	HSBC Life Insurance Co., Ltd	HSBC Hui Yu Jin Sheng Annuity Insurance Plan (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Hangzhou	1		✓
6	Participating Product	HSBC Life Insurance Co., Ltd	HSBC Hui Ying Jin Sheng Whole Life Annuity Plan (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Hangzhou	1		✓
7	Participating Product	HSBC Life Insurance Co., Ltd	HSBC "Zhen Xiang Shi Dai" Whole Life Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Hangzhou	1		✓
8	Medical Health Insurance	HSBC Life Insurance Co., Ltd	HSBC Hui Yue Huan Qiu Medical Insurance	Shanghai, Beijing, Guangzhou, Shenzhen, Tianjin, Dongguan, Zhongshan, Foshan, Hangzhou	1		✓
9	Participating Product	Allianz China Life Insurance Co.,Ltd	Allianz Yi Sheng Feng Ying Whole Life Annuity Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Dongguan, Zhongshan, Hangzhou, Foshan	1		✓
10	Participating Product	Allianz China Life Insurance Co.,Ltd	Allianz Sheng Shi Bai Nian Endowment Insurance (Participating) –Type A	Shanghai, Beijing, Guangzhou, Shenzhen, Dongguan, Zhongshan, Hangzhou, Foshan	1		✓
11	Participating Product	Allianz China Life Insurance Co.,Ltd	Allianz Sheng Shi Hui Jin Annuity Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Dongguan, Zhongshan, Hangzhou, Foshan	1		✓
12	Universal Life Insurance	Allianz China Life Insurance Co.,Ltd	Allianz An Ying Tian Li Whole Life Insurance(Universal life)	Shanghai, Beijing, Guangzhou, Shenzhen, Dongguan, Zhongshan, Hangzhou, Foshan	1		✓
13	Participating Product	Sino-US United Metlife Insurance Co.,Ltd	Metlife "Du Hui Heng Ying" Annuity Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Hangzhou, Dongguan, Fuzhou, Foshan, Tianjin, Zhongshan	1		✓
14	Participating Product	Sino-US United Metlife Insurance Co.,Ltd	Metlife Du Hui Zhen Chuan 2.0 Whole Life Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Hangzhou, Dongguan, Fuzhou, Foshan, Tianjin, Zhongshan	1		✓
15	Participating Product	Sino-US United Metlife Insurance Co.,Ltd	Metlife Du Hui Zhi Zhen 2.0 Whole Life Insurance (Participating)	Shanghai, Beijing, Guangzhou, Shenzhen, Hangzhou, Dongguan, Fuzhou, Foshan, Tianjin, Zhongshan	1		✓

## Remark:

1.The Bank is acting as an insurance agent for the insurance company, and its role is limited to retailing insurance products from the insurance company only. The Bank shall not be responsible for any matters in 2.If you would like to know more details, please visit any of our branches/sub-branches or call our Customer Service Hotline at 8008 30 8008 / 4008 30 8008.

3.Following is the explanation of product risk type, you may refer to <Individual Customer Risk Profiling Questionnaire> for detailed definition of each product risk type:

Type 1:Low Risk Products

Type 2:Low to Medium Risk Products

Type 3:Medium Risk Products

Type 4:Medium to High Risk Products

Type 5:High Risk Products

Version:202408

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No	Insurance Company	Insurance Product
1	HSBC Life Insurance Co., Ltd	HSBC Hui Ying Whole Life Insurance (Participating)
2	HSBC Life Insurance Co., Ltd	HSBC Hui Yi Whole Life Insurance (Participating)
3	HSBC Life Insurance Co., Ltd	HSBC Hui Xiang Jin Sheng Endowment Insurance (Participating)
4	HSBC Life Insurance Co., Ltd	HSBC Wu You Major Illness Insurance
5	HSBC Life Insurance Co., Ltd	HSBC An Yi Term Life Insurance
6	HSBC Life Insurance Co., Ltd	HSBC Hui Xiang Feng Nian Annuity Insurance Type A (Participating)
7	HSBC Life Insurance Co., Ltd	HSBC Hui Xiang Feng Nian Annuity Insurance Type B (Participating)
8	HSBC Life Insurance Co., Ltd	HSBC Kang Ying Endowment Insurance Type A (Participating)
9	HSBC Life Insurance Co., Ltd	HSBC Kang Ying Endowment Insurance Type B (Participating)
10	HSBC Life Insurance Co., Ltd	HSBC An Ying Endowment Insurance
11	HSBC Life Insurance Co., Ltd	HSBC Hong Xi Nian Nian Annuity Insurance (Participating)
12	HSBC Life Insurance Co., Ltd	HSBC Hui Cai Bao Endowment Insurance Type A (Unit Linked)
13	HSBC Life Insurance Co., Ltd	HSBC Hui Cai Bao Endowment Insurance Type B (Unit Linked)
14	HSBC Life Insurance Co., Ltd	HSBC Hui Ying Whole Life Insurance Type D (Participating)
15	HSBC Life Insurance Co., Ltd	HSBC Hui Xiang Lian Nian Endowment Insurance (Participating)
16	HSBC Life Insurance Co., Ltd	HSBC Hui Cai Bao Endowment Insurance Type C (Unit Linked)
17	HSBC Life Insurance Co., Ltd	HSBC Hong Xi Nian Nian Annuity Insurance Type B (Participating)
18	HSBC Life Insurance Co., Ltd	HSBC Hong Li Nian Nian Ying Annuity Insurance (Participating)
19	HSBC Life Insurance Co., Ltd	HSBC Hong Li Yue Yue Ying Annuity Insurance (Participating)
20	HSBC Life Insurance Co., Ltd	HSBC Hui Ying Yi Sheng Whole Life Insurance (Participating)
21	HSBC Life Insurance Co., Ltd	HSBC Hui Cai Bao Annuity Insurance (Unit Linked)
22	HSBC Life Insurance Co., Ltd	HSBC Wen De Fu Annuity Insurance
23	HSBC Life Insurance Co., Ltd	HSBC Hui Cai Bao Annuity Insurance Type B (Unit Linked)
24	HSBC Life Insurance Co., Ltd	HSBC Wen De Fu Type B Annuity Insurance
25	HSBC Life Insurance Co., Ltd	HSBC Jia Bei Guan Ai Whole Life Major Illness Insurance Type B
26	HSBC Life Insurance Co., Ltd	HSBC Yu Xiang Shi Dai Whole Life Insurance (Participating)
27	HSBC Life Insurance Co., Ltd	HSBC Hui Ju Cai Zhi Endowment Insurance (Participating)
28	HSBC Life Insurance Co., Ltd	HSBC Hui Tian Li Annuity Insurance (Universal)
29	HSBC Life Insurance Co., Ltd	HSBC Hui You Kang Ning Major Illness Insurance
30	HSBC Life Insurance Co., Ltd	HSBC Hui You Kang Ning Type B Major Illness Insurance
31	HSBC Life Insurance Co., Ltd	HSBC Hui Xiang Shi Dai Whole Life Insurance (Participating)
32	HSBC Life Insurance Co., Ltd	HSBC Hong Li Wen Wen Ying Annuity Insurance
33	HSBC Life Insurance Co., Ltd	HSBC Hui Zeng Li Whole Life Insurance (Universal)
34	HSBC Life Insurance Co., Ltd	HSBC Hui You Kang Ning Type D Major Illness Insurance
35	Allianz China Life Insurance Co., Ltd	Allianz Yi Sheng You Xiang Education Endowment Insurance (Participating)
36	Allianz China Life Insurance Co., Ltd	Allianz Yi Sheng You Xiang Annuity Insurance (Participating)
37	Allianz China Life Insurance Co., Ltd	Allianz An Xiang Jin Sheng Whole Life Annuity Insurance (Participating)
38	Allianz China Life Insurance Co., Ltd	Allianz An Kang Yi Sheng Health Plan (Jing dian ban)
39	Allianz China Life Insurance Co., Ltd	Allianz An Kang Yi Sheng (Jing dian ban) Health Plan (B)
40	Allianz China Life Insurance Co., Ltd	Allianz Hui Jin Shi Jia Unit-linked Insurance
41	Allianz China Life Insurance Co., Ltd	Allianz An Ying Shi Jia (II) Unit-linked Insurance
42	Allianz China Life Insurance Co., Ltd	Allianz Yi Sheng Hui Ying Whole Life Annuity Insurance (Participating)
43	Allianz China Life Insurance Co., Ltd	Allianz An Yu Feng Cai (III) Endowment Insurance (Participating)
44	Allianz China Life Insurance Co., Ltd	Allianz Yi Sheng Zun Xiang Annuity Insurance (Participating)
45	Allianz China Life Insurance Co., Ltd	Allianz An Yu Ru Yi Annuity Insurance (Participating)
46	Allianz China Life Insurance Co., Ltd	Allianz Hui Ju Feng Cai (B) Endowment Insurance (Participating)
47	Allianz China Life Insurance Co., Ltd	Allianz An Ying You Xuan Unit-linked Insurance
48	Allianz China Life Insurance Co., Ltd	Allianz Yi Sheng Yong Ying (Zun Xiang Ban) Whole Life Annuity Insurance
49	Allianz China Life Insurance Co., Ltd	Allianz Yi Sheng Yong Ying Whole Life Annuity Insurance (Participating)
50	Allianz China Life Insurance Co., Ltd	Allianz Yi Sheng Zun Xiang (II) Annuity Insurance (Participating)
51	Allianz China Life Insurance Co., Ltd	Allianz An Yu Ru Yi (III) Annuity Insurance (Participating)
52	Allianz China Life Insurance Co., Ltd	Allianz An Kang Chang You Critical Illness Insurance
53	Allianz China Life Insurance Co., Ltd	Allianz An Yu Feng Cai (V) Endowment Insurance (Participating)
54	Allianz China Life Insurance Co., Ltd	Allianz Yi Sheng Hui Ying (II) Whole Life Annuity Insurance (Participating)
55	Allianz China Life Insurance Co., Ltd	Allianz An Kang Chang You (2018) Whole Life Critical Illness Insurance
56	Allianz China Life Insurance Co., Ltd	Allianz An Shun Hui Fu (II) Whole Life Insurance (Participating)
57	Allianz China Life Insurance Co., Ltd	Allianz An Kang Yi Jia Whole Life Critical Illness Insurance
58	Allianz China Life Insurance Co., Ltd	Allianz An Xin Shi Jia Annuity Insurance
59	Allianz China Life Insurance Co., Ltd	Allianz Zhen Ai Yi Sheng (V3.0) Long-term Critical Illness Insurance
60	Allianz China Life Insurance Co., Ltd	Allianz Yi Sheng Jia Nian Annuity Insurance (Participating)
61	Allianz China Life Insurance Co., Ltd	Allianz An Shun Hui Fu (II) Whole Life Insurance (Participating)
62	Allianz China Life Insurance Co., Ltd	Allianz Yi Sheng Zun Xiang (III) Annuity Insurance (Participating)
63	Allianz China Life Insurance Co., Ltd	Allianz An Yu Ru Yi (III) Annuity Insurance (Participating)
64	Allianz China Life Insurance Co., Ltd	Allianz An Yu Feng Cai (VI) Endowment Insurance (Participating)
65	Allianz China Life Insurance Co., Ltd	Allianz An Ying You Xuan Unit-linked Insurance
66	Allianz China Life Insurance Co., Ltd	Allianz An Shun Qi Fu Whole Life
67	Allianz China Life Insurance Co., Ltd	Allianz Sheng Shi Bai Nian Endowment Insurance (Participating) –Type B
68	Sino-US United MetLife Insurance Co., Ltd	MetLife Le Xiang Yi Sheng Annuity Plan
69	Sino-US United MetLife Insurance Co., Ltd	MetLife Children Growth Escort Plan
70	Sino-US United MetLife Insurance Co., Ltd	MetLife Ji Xiang Ru Yi Health Protection Plan
71	Sino-US United MetLife Insurance Co., Ltd	Whole Life Insurance (Participating, 2011)
72	Sino-US United MetLife Insurance Co., Ltd	MetLife Hua Yang Nian Hua Whole Life Insurance – Type E
73	Sino-US United MetLife Insurance Co., Ltd	Cai Fu Zun Xiang Endowment Insurance (Universal)
74	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Chang Qing Annuity Insurance
75	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Kang Jian Dread Disease Plan
76	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Kang Yue Dread Disease Insurance Plan
77	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Jin Sheng Annuity Insurance (Participating)
78	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Chuan Cheng Whole Life Insurance (Participating)
79	Sino-US United MetLife Insurance Co., Ltd	MetLife Hua Yang Nian Hua Whole Life Insurance
80	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Shi Jia Whole Life Insurance (Participating)
81	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Chang Hong Annuity Insurance (Participating)
82	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Zhen Chuan Whole Life Insurance (Participating)
83	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Zhi Zhen Whole Life Insurance (Participating)
84	Sino-US United MetLife Insurance Co., Ltd	MetLife Jian Kang Sui Xin (II) Whole Life Insurance
85	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Zhen Cheng Whole Life Insurance
86	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Wen Li Annuity Insurance
87	Sino-US United MetLife Insurance Co., Ltd	MetLife Du Hui Zhen Cheng 2.0 Whole Life Insurance
88	Alltrust Insurance Company	AIC Global Health Plans-Major Medical Health Plan
89	Alltrust Insurance Company	AIC Global Health Plans-Premier Health Plan
90	Alltrust Insurance Company	AIC Global Health Plans-Elite Health Plan
91	Alltrust Insurance Company	AIC Global Health Plans-Select Health Plan
92	Alltrust Insurance Company	AIC Global Health Plans-Ultimate Health Plan
93	Alltrust Insurance Company	AIC GLOBAL COMPANY GOLD PLAN
94	Alltrust Insurance Company	AIC GLOBAL COMPANY GOLD SUPERIOR PLAN